

# Innovate 4 Water & Sanitation - Nakuru County

Organized by Nacostec, Quercus Group, SARDA and Waterpreneurs

Nakuru, Kenya, March 25-28, 2020

Lake Naivasha Resort

PROGRAM (version 13 March) - for information and subject to change

## Tuesday March 24 - optional -

14:00	Coaching and preparation for pitching	Franck Barroso	Waterpreneurs
16:00	Session on impact investing	Martin Theuri	Take-a-Stake Fund

## Wednesday March 25

8:00	Registration and visit of the marketplace/exhibition booths by participants		
Introduction and key note address			
8:50	Entertainment	Children WASH ambassadors	Organizing Committee
9:00	Forum introduction and expectations	Mariam Njoroge	Quercus Group/Organizing Committee
9:10	Welcome address	Eng. Festus Ngeno	CECM – Water & Sanitation, Nakuru County
9:20	Opening Remarks	Amanda Robertson	Chair, WATSAN
9:30	Opening Remarks	Josien Sluijs	Aqua for All
9:40	Opening Remarks		
9:50	Keynote address	HE Gov Lee Kinyanjui	County Government of Nakuru
10:00	Keynote address	Hon. Sicilly Kariuki	CS Water, Sanitation & Irrigation
10:15	MoU between A4A, Nakuru county		
10:20	Networking and break in the marketplace		
Closing the Funding Gap in WASH, Kenya: Partnerships and Leverage for Impact			
11:30	Mobilizing Finance at Scale: De-risking Domestic/Impact Invest	Marlies Batterink	Aqua for All
	Financing on-site Sanitation: Supply and Demand for Househo	Pamela Kananu Bundi	FINISH Mundial
	Financing Flows: Public-Private Investments, Trends and Obsta	Barbara Senkwe	USAID WASHFIN
12:00	Panel discussion: Overcoming obstacles through partnerships & Leverage for Impact	Eng. Festus Ngeno	CECM – Water & Sanitation, Nakuru County
		Ismail Fahmy Shaiye	Water Sector Trust Fund
	Moderated by Martin Njeru, AMREF	Meshack Ndirangu	AMREF Health (K)
	Josien Sluijs	Aqua for All	
	Valentin Post	FINISH Mondial	
	Amanda Robertson	USAID Mission- Nairobi	
12:45	Q&A Session and Wrap		
13:00	Lunch Break and Networking session		
Unlocking Private Capital: Innovative Private (+Public) Finance Initiatives			
Pitching session - Retail and WASH Small and Growth Enterprises financing			
14:15	Finance for Households, Working Capital and small infrastru	Catherine Kisamwa	Sidian Bank
	Finance for Households, Working Capital and small infrastru	Samuel Mwangi	Family Bank
	Retail Finance for Water and Sanitation Systems	Edward Charo	Imarika SACCO Society - Kilifi
14:30	Interactive session by Eng. Kamau, Chair-Nacostec		
Pitching session - Financing the Missing Middle “Large SMEs” with Impact Funds			
14:40		Wycliffe Mwanzi	Take-A-Stake Fund
		Beryl Shanyasa	Incofin
	Lease Finance for Smart Water Meters	Isaac Okoyo	Untapped
14:55	Interactive session by Carlos Cheluget		
Pitching session - Financing Options for Large Utility Infrastructure			
15:05	Results Based Financing for large Pro-poor Water Infrastructure	Fidelis Tamangani	Water Sector Trust Fund
		Doris Muthami	InfraCo Africa
	Green Bonds for Large Utility Infrastructure Projects	Nganga Mbage	Kenya Water Pooled Fund
15:20	Interactive session by Anthony Ambugo, WASPA		
15:30	Networking break in the marketplace		
Pitching session - Digital Finance and Climate Finance for WASH – the next frontier			
16:15		Raymond Komen	Equity Bank
		Tigere Muzenda	Dutch Fund for Climate and Development
		Arnon Abel	Israel Embassy
	Outcome Financing for Climate Resilient WASH Projects	Martin Njeru	AMREF Health
16:35	Interactive session by Anthony Ambugo, WASPA		
16:50	Key Take Aways from Finance Sessions – Valentin Post		
17:15	Deal Making & Networking Session for Entrepreneurs and Utilities		
	Parallel One-on-One Formal and Informal Meetings		
	Deal Making (by Invite only) – for 3-5 Entrepreneurs/Utilities with investment Decks		
	Follow-up discussion on pitches of the day		

## Thursday March 26

8:00	Registration and visit of the marketplace/exhibition booths by participants		
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8:50	Recap of Day 1	Mr. Antony Ambugo	CEO, WASPA
Smart Water - extraction, deflouridation and solarisation			
Pitching session - Deflouridation			
9:00	Removal of Flouride	Mr. Morris Kinyanjui	NAIVAWASCO
		Sijmen Wessie	Aquaclara
		Mshila Sao	Agua Kenya
9:15	Interactive session		
Pitching session - Solarisation			
9:25	Enhancing Private Sector Involvement	Mr. Reuben Korir	NAWASSCO
	Lake Bank Infiltration	Eng. Nahashon Wahome	NAIVAWASCO
	Restoring Capacity Turasha Dam System	Eng. Margaret Kinyanjui	NARUWASCO
9:40	Interactive session		
Smart Water Supply			
Pitching session - Storages, pumps, pipes			
9:50	Smart Pumps and Green Energy	Eng. James N. Gachathi	NAWASSCO
		Stephan Anaya	KSB Pumps
		Jurg Fluhmann	Megapipes
		Chretien Hendricks	Maji Water storage limited
10:10	Interactive session		
10:20	Networking and break in the marketplace		
Pitching session - Water ATMs			
11:00		Maxime Servettaz	Untapped
		Anthony Kamotho	PureFresh
11:15	Interactive session		
Pitching session - Smart Water Meters			
11:25	Smart Water Meters	Mr. Reuben Korir	NARUWASCO
		Marcel Schreurs	Maji Milele Ltd
		Jaob Amollo	Wide technologies
		Ruth Wambui	Wagtech Africa Ltd
11:45	Interactive session		
Pitching session - Smart water data technologies			
12:00		Mark de Blois	Upande
		Charles Kaloki	EarthView(KAPS)
12:15	Interactive session		
12:30	Lunch Break and Networking session		
Pitching session - Smart Faecal Sludge Management			
13:50	NAWASSCOAL	Mr. John Irungu	NAWASSCOAL
	PPP FSM Naivasha	Dickson Ochieng	Sanivation
	Valorisation Molo FSTP	Mr. Reuben Korir	NARUWASCO
	Sanergy	Mr. David Auerbach	SANERGY
	MDU	Ms. Zaituni Kanenje	NAWASSCO
		Edwin Mariita	Opero Services
	Public Toilet	Caroline	Public Health Department
14:20	Interactive session		
Pitching session - Smart Faecal Sludge Management			
14:35		Madrin Maina	Dungbeetle by Sistema.bio
		Michael Lwoyelo	Sanergy
		Milton Buchalter	Crystal Clear Consulting & Merchants Pty Ltd
		Pamela Kappa	Rootzone Africa Limited
		David Tompinks	INNOQUA
15:00	Interactive session		
15:15	Networking break in the marketplace		
Pitching session - Smart sewers			
16:00	Smart Sewers	Eng. James N. Gachathi	NAWASSCO
	Industrial Wastewater Services	Eng. Margaret Kinyanjui	NAWASSCO
	Upgrading Sewerage Treatment Plant Naivasha	Eng. Nahashon Wahome	NAIVAWASCO
	Naivasha Sanitation Improvement Project	Eng. Felix Mwarema	NAIVAWASCO
16:20	Interactive session		
Pitching session - Sponge city			
16:30	Introduction to Sponge City	Mrs. Luwieke Bosman	METAMETA
	Rain Water for Sale		GENAP
	Green Car Wash	Eng. Margaret Kinyanjui	NAWASSCO
	Road Water Harvesting	Mr. Johnson Kamau	Nakuru County
		Mr. Morris Kinyanjui	NAWASSCO
16:50	Interactive session		
17:00	Closing session day 2		

17:15	Deal Making & Networking Session for Entrepreneurs and Utilities
18:15	Cocktail

Friday March 27			
8:00	Registration and visit of the marketplace/exhibition booths by participants		
8:50	Recap of Day 1	Mr. Antony Ambugo	CEO, WASPA
Pitching session - Strengthening enabling ecosystem			
9:00		Patrick Alubbe	KWAHO
		Lucy Dogett	TBN - Transformation business network
		Dr. Pattedy Nyagah	Neema Heep Ltd
		Pierre Champsavoir	Coreum
9:20	Interactive session		
Pitching session - WASH for school			
9:35		Simeon Ogamba	Children's Investment Fund Foundation
		Moses Ngania	Water Mission
		Christopher Gasperi	Ekenywa
9:55	Interactive session		
10:10	Networking and break in the marketplace		
Pitching session - Integrated Water Resources Management			
11:00	Multiple use magic water tower Menengai Crater	Eng. Johnson Kamau	Nakuru County
	Ease of Doing Business in Nakuru County		CEC Trade, Industry & Tourism, Nakuru County
	Waste Water Management	Joyce Njogu	Kenya Association Manufacturers (KAM)
11:20	Interactive session		
Pitching session - IWRM- Water Hycinth Challenges and Solutions			
11:35	Multiple use magic water tower Menengai Crater	Eng. Johnson Kamau	Nakuru County
	Stakeholder Management	Mr. Joseph Kinyanjui	NAWASSCO
11:50	Interactive session Jan Spit		
12:00	Closing session		
12:30	Lunch Break and Networking session		
	Field visit Tour of Nakuru city		