

INVEST IN ZAMBIA

INNOVATE 4 WATER

Events

African Investments' Conference | Tuesday 18th June 2019 | InterContinental Hotel Lusaka



Session 1 – Lusaka Stock Exchange 25th Anniversary Feature

08.00 - 08.30	Coffee and Registration			
08.30 - 08.40	Leutlwetse TUMELO , Executive Director, Afinitas Limited - <i>Welcome Remarks</i>			
08.40 - 08.50	Charles MATE, Executive, Stockbrokers Zambia Limited - <i>Celebrating the 25th Anniversary of the Lusaka Stock Exchange</i>			
08.50 - 09.00	Madalo MINOFU, Resident Representative Zambia and Malawi, International Finance			
	Corporation - World Bank Group - Support to Capital Market Development in Zambia			
09.00 - 09.45	Panel discussion on Investing via the Lusaka Stock Exchange led by Chibamba KANYAMA,			
	Managing Consultant, Bridges Limited			
	Panelists:			
	 Jack KANYANGA, Managing Director, Stockbrokers Zambia Ltd 			
	Nathan DeASSIS, Director, Equity Capital Resources			
	 Mumba MUSUNGA, Portfolio Manager, African Life Financial Services (AFLIFE) 			
	Priscilla SAMPA, CEO, The Lusaka Stock Exchange			
	Philip CHITALU, CEO, Securities and Exchange Commission			
09.45 - 10.15	Emmanuel KATEPA, CEO, CEC Africa – Investing in the Energy Sector Across Africa			
10.15 - 10.30	The Honourable Margaret D. MWANAKATWE, MP, Minister of Finance, Government of			
	Zambia - Official Opening Remarks			

10.30 – 11.00 Morning Tea, Networking and Art Exhibition Showcasing Local Artists

Session 2 – Investing in Zambia

11.00 - 11.30	ZANACO (Speaker TBA) - Positioning for Growth in Zambian Markets
11.30 - 11.50	Grant Thornton Associates (Speaker TBA) – <i>Tax considerations for investment in Zambia</i>
11.50 - 12.10	Mwewa KYAMULANDA, Director of Investments, Zambia State Insurance Corporation
	Life (ZSIC) – Bottlenecks in the Capital Markets and suggested solutions
12.10 - 12.30	Mfikeyi MAKAYI – Operations Manager, Barloworld Equipment Zambia – New
	technologies revolutionising the landscape in the mining sector
12.30 – 12.50	Joseph MATE, Head of Advisory and Africa, Qbera Capital - The Case for Private Credit
	Investment in Africa



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Session 3 – Unlocking Investment Opportunities in Zambia via PPP's

- 14.00 14.30 Matongo MATAMWANDI, Acting Director General, Zambia Development Agency (ZDA) Business Environment and Investment Opportunities in Zambia
 14.30 15.00 Judy RAPHAEL, Programme Director, GETFiT Zambia Discussion on the GETFiT Programme for the Development of New Renewable Energy Projects in Zambia
 15.00 15.30 Keynote Address by Dorothy SOKO, Director Investments, National Pension Scheme Authority (NAPSA): Institutional Investment Guidelines and Insights into Investing Success in Zambia
- 15.30 16.00 Afternoon Tea, Networking & Art Exhibition Showcasing Local Artists

Session 4 - Portfolio of Private Sector Projects in Agriculture

- 16.00 17.00 Discussion on A Selection of Agribusiness Opportunities in the Mkushi region and the challenges facing SME farmers led by Vanessa COCKER, Director, Zingi Farming Panellists and Presenters:
 - Vanessa COCKER, Zingi Farming Made in Mkushi Concept: A development ecosystem
 - Jonathan COCKER, Founder Zingi Farming Macadamia Project
 - Susan BURDETT Cassava Outgrowers Scheme
 - Moira KENNEDY, Second Bounce Investments/Plot 25 Chitina Cherry Pepper Project
 - Alice FIRCKS CEO and Founder, Talula Health
 - Andrew MOFFAT Founding Partner, AJ Moffat Farms
 - Boas KANYEMBA, Managing Consultant, Feranti Consulting
 - Annemarie EGGERSGLUZ Director, Melane Farm
- 17.00 17.10 **Leutlwetse TUMELO**, Executive Director, Afinitas Limited *Closing Comments*
- 17.10 17.30 Open Networking and Art Exhibition Showcasing Local Artists



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Session 1 – Venture Capital Challenges and Opportunities

08.00 - 08.30	Coffee and Registration
08.30 - 08.45	Leutlwetse TUMELO, Executive Director, Afinitas Limited and Franck BARROSO,
	Managing Partner, Waterpreneurs - Welcome Remarks
08.45 - 09.30	Panel Discussion on Barriers facing SME's in accessing Venture Capital and barriers
	foreign VC firms face in entering Zambia led by Wala CHABALA, Director Musangu
	Foundation
	Cuthbert MALINDI, Founder and CEO, Eiah Capital
	• Simunza MUYANGANA, Co-Founder and Director – Entrepreneurship, BongoHive
	Mercy ZULU-HUME, Investment Associate, Goodwell Investments, South Africa
	Jeffrey SCHEIDEGGER, CEO, Rent to Own
09.30 – 10.00	Lelemba PHIRI, Principal, Africa Trust Group, Access to Capital for Female Entrepreneurs
10.00 – 10.30	Morning Tea, Networking and Art Exhibition Showcasing Local Artists

Session 2 – Entrepreneur and SME Showcase

12.30 - 14.00

10.30 - 11.15	Showcasing a selection of growth-orientated SME's from Impact Capital Africa led by				
	Busiku SULWE, Country Manager, Impact Capital Africa				
	Jeffrey SCHEIDEGGER, CEO, Rent to Own				
	• Jonah BANDA, Senior Technical Advisor and Tabo SIANGA, Head of Sales, Lima Links				
	Michael SCHMIDT, Director of Sales, Good Nature Agro				
11.15 – 12.00	Showcasing a selection of SME's and Entrepreneurs from 4IP Group led by Christian				
	KINGOMBE, Managing Partner, 4IP Group				
	Monde MUKELA, CEO, Entry Point Africa				
	• Simunza MUYANGANA, Co-Founder and Director – Entrepreneurship, BongoHive				
	Yunike PHIRI, CEO Amicus Zambia Ltd				
	Mercy ZULU-HUME, Investment Associate, Goodwell Investments, South Africa				
	Haggai CHOMBA, Investment Portfolio Collaborator, 4IP Group				
12.00 - 12.10	Richard BENNETT, CEO Sunbird Bioenergy - The opportunity for Bioenergy in Zambia				
12.10 - 12.20	Austin MWAPE, Chairperson, Global Steering Group for Impact Investing Taskforce,				
	Chairperson Stanbic Bank and former Deputy Governor Bank of Zambia – Working towards				
	a National Advisory Board on Impact Investing in Zambia				
12.20 - 12.30	Leutlwetse TUMELO, Executive Director, Afinitas Limited and Franck BARROSO, Managing				

Partner, Waterpreneurs - Closing Remarks and Introduction to Innovate 4 Water

Lunch, Networking and Art Exhibition Showcasing Local Artists



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Session 3 – Introductions and Innovative Water Businesses

- 14.00 14.40 Introduction and Keynote Addresses
 - Lusaka Water & Sewage Company Limited (LWSC)
 - Edgar MULWANDA, Lusaka City Council
 - Ministry of Water Development, Sanitation and Environmental Protection
- 14.40 15.00 Pitches by Entrepreneurs on Innovative Water Business
 - Moses NYANGA, Matiza Altima Solutions Inc. Alkaline Ionized Water for Drinking and Cooking
 - Christopher KASONGO MONGO, Water4 Access Water for Zambia
 - Carole MUTALE-NG'ANDWE JIBU Zambia Franchise Business Model
 - Deepak MEGHRAJANI, Metmin Ltd Ion exchange resign
- 15.00 15.20 Interactive Session by Waterpreneurs
- 15.20 16.00 Afternoon Tea and Networking Break in the Marketplace

Session 4 – Sanitation and Investment Opportunities in the WASH Sector

- 16.00 16.20 Pitches from Entrepreneur on Innovative Business in Sanitation:
 - Mwila LWANDO -Liveclean Initiatives Private sector innovation in BOP customers with access
 - Paseka LESOLANG, WHC Water, Hygiene and Convenience
 - Zyoli NGANDU Trash for Cash Africa Ltd Wastewater and Biodigester
- 16.20 16.40 Interactive Session by Waterpreneurs
- 16.40 17.10 Africa Water Investment Programme (AIP) Discussion
 - Alex SIMALABWI, GWP Southern Africa
 - Anna CESTARI, World Bank
 - Robin FARINGTON, GIZ
 - Ministry of Development Planning
- 17.10 17.45 Closing Plenary

Networking and Cocktail Function

Sponsored by Global Water Partnership



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Session 1 – Women Entrepreneurs and Utilities and Operators

08.00 - 08.30	Welcome Coffee in the Marketplace
08.30 - 08.40	Introduction from Waterpreneurs and 4IP Group
8.40 - 8.50	Keynote Address – Ministry of Commerce

8.50 – 9.10 Pitches from Women Entrepreneurs

- Alice FIRCKS, Talula Health Menstrual Hygiene
- Carmen BRUBACHER, Water4 Faith, Innovation and Empowerment
- Eng. Evans TEMBO, ENVAROS Research & Dev HUB
- 9.10 9.30 Interactive Session by Waterpreneurs
- 09.30 9.50 Pitches from Entrepreneurs and Enablers for Reinforcing Utilities and Operators
 - Emmanuel CORBEL, Seureca East Africa (VEOLIA) Implementation of and Innovative System of Leaks Detection
 - Nicholas MOSETI, Kiwasco
 - Nyonge PHIRI Lusaka Water and Sewerage Company
- 9.50 10.15 Interactive Session by Waterpreneurs

10.15 – 11.00 Morning Tea and Networking Break in the Marketplace

Session 2 – Data Collection, Monitoring and Treatment Technologies

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11.00 - 11.20	Pitches from Entrepreneurs	and Enablers on Data	a Collection and Monitoring

- Trudi MADIKALI Mapping for billing and Collection
- Gertrude NAMITALA, Trudigitech Drone Mapping
- 11.20 11.40 Interactive Session by Waterpreneurs
- 11.40 12.00 Pitches by Enablers and Entrepreneurs on Treatment Technologies
 - Milton BUCHALTER, Crystal Clear Consulting & Merchants Bio treatment powder for all sewage treatment from pit
 - Philemon MULEMENA, Pacold Company Limited
 - Pious NIYRONGO, EMD Eastern Manual Drilling
- 12.00 12.20 Interactive Session hosted by Pamela CHISONGA
- 12.20 12.10 Wrap up by Waterpreneurs

12.30 – 2.00 Lunch and Networking Break in the Marketplace



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Session 3 - Capacity Building for Manual Drillers and Focus on Youth

14.00 – 14.30 Pitches by Entrepreneurs and Enablers on Capacity building for Manual Drillers

- Rik HAANEN, Jacana
- Laura ROIG SENGE, BORDA
- Additional Speakers TBC
- 14.50 15.40 Interactive Session by Waterpreneurs
- 14.50 15.20 Pitches by Entrepreneurs and Enablers with a focus on youth
 - Philemon CHUMA, Youth for Change
 - Shamil AGOSI
 - Additional Speakers TBC
- 15.20 15.40 Interactive Session by Waterpreneurs
- 15.40 16.20 Afternoon Tea and Networking Break in the Marketplace

Session 4 – Public Private Partnerships and Enabling Environment

- 16.20 16.50 Discussion with key organisations on PPP, Enabling Environment and Financing and Investment opportunities for the WASH Sector
 - Murtaza MALIK, UNICEF
 - Madalo MINOFU, IFC
 - Ernest SAKALA, African Development Bank
 - Namaya MBIKUSITA-LEWANIKA, PEP Zambia
- 16.50 17.10 Interactive Session moderated by **Christian KINGOMBE**, 4IP Group
- 17.10 18.00 Closing Plenary and networking in the marketplace