

LOCAL FINANCING FOR SUSTAINABLE WASH IN SECONDARY SCHOOLS IN LAKE VICTORIA REGION OF KENYA



PITCH TO : INNOVATION4WATER CONFERENC – KSIUMU 2019
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About Sustainable Aid (SANA) International

A registered NGO established in 2000 from the Dutch and Kenya Government WASH Programme

VISION: A society in which everybody enjoys a healthy state of life.

MISSION: To contribute to sustainable universal access to quality WASH services.

Key Activities:

- **Community WASH**
- **School WASH**
- **WASH Capacity Building**
- **Networking and Collaboration**
- **VIA Water: WASH Infrastructure to learning Institutions and immediate community, Professional management and Technology transfer (use of prepaid meters)**

Key Achievements:

- Facilitated mobilization of more than Kshs 1billion into the Sector and Supported Construction of WASH Facilities in over 300 learning institutions and 50 Mini grids Nyanza and Parts of Rift valley;



Key Achievements – VIA Water

UTILITY	BENEFITING SCHOOLS	PROJECT START DATE	LOAN AMOUNT	REPAYMENTS TODATE
KENYENYA	Kerongorori and Kenyenyia	Apr-18	2,700,000.00	257000
KOTABWANGO	Abwao	Sep-18	1,500,000.00	225000
LEFT BANK	Ogilo	Sep-18	2,300,000.00	345000
PITHUR	Thurdibuoro and Mbugra	Oct-18	2,500,000.00	375000
TOTAL			9,000,000.00	1,202,000.00

VIA Water Achievements

- Improved Safe Water access to 18,700 people (3700 school based and 15,000 households);
- Improved Revenue performance of Small Water utilities by 40%;
- Introduced Professional management in 4 Utilities



Our Value Proposition

As a response to WASH Sector Financing gaps, the project Purpose to:

- ✖ Forge Partnership for County Based WASH Sector Financing Model with a Kshs 61m capital base
- ✖ Increase sustainable provision of accessible, adequate and reliable WASH To Secondary Schools + neighbouring population ;
- ✖ Establish a Regional Learning Forum to promote WASH Sector knowledge Management.

Support Needed

I. Incubation Support – With €20.000 :

Provide full time staff to enhance operational capacity of newly developed WASH Infrastructure for 1 Year

II Capital Co-funding Investment -

With €100.000 and 12 Months Grace Period:

- Improve revenue management efficiency of developed infrastructure ;
- Double our beneficiary population

With €1.000,000 and 12 months Grace period will:

- Increase project Geographic coverage
- Double revenue performance.

Support Needed Cont'd

II. Private Sector Banks:

- Credit facility supported with inbuilt 6 to 12 months Grace Period;
- Willing to commit CSR as part of the partnership – dedicated to value adding smart technologies

ASANTE SANA!

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