



“Innovate 4 Water”– CITYTAPS, February 06<sup>th</sup> 2019



## Reduce physical losses



Reduce unnecessary pressure  
Pinpoint leaks

## Improve operation and energy efficiency



Optimize pumping schedules  
Automatic meter reading  
Automatic water shut-off

Avoid paper bills

Central management software

## Reduce commercial losses



100% reading accuracy  
Detect water thieves  
Identify meter drift  
Optimize meter size

## Improve customer experience



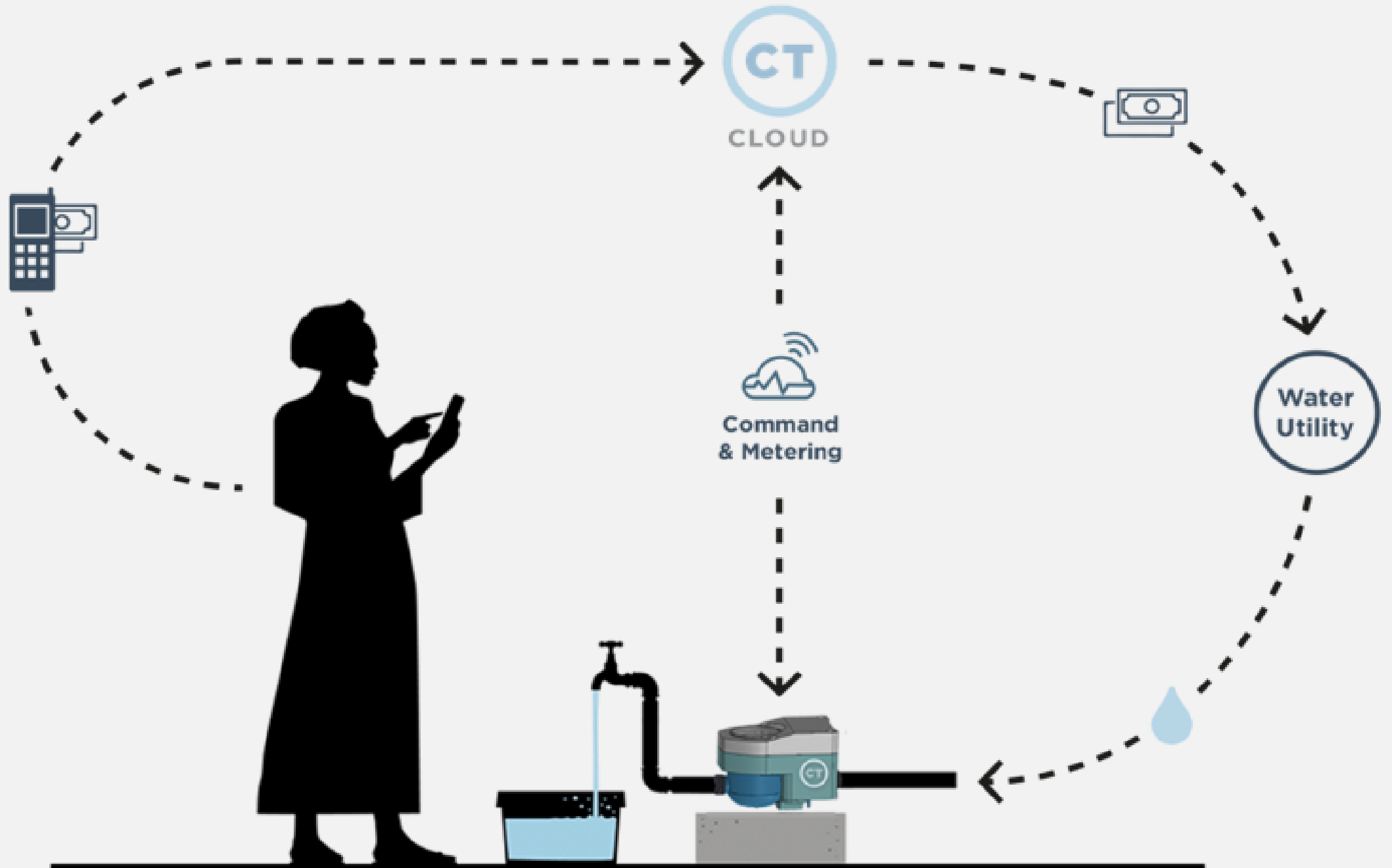
100% reading accuracy  
Easy payment  
Consumption history  
Notification in case of leak

## Improve cash flows



Improve billing process  
Reduce account receivables  
Collect debt

Any payment method:  
Bank, Kiosk, Website,  
mPesa ...





# Reduce commercial and physical losses

30 minutes reading intervals + Artificial Intelligence to:

- 💧 **Pinpoint leaks** on the distribution network
- 💧 Identify **meter drift** and **unusual consumption patterns**
- 💧 Detect **water thefts** and **meter manipulation** (movement, super-magnets)



# Improve operations and energy efficiency

- 💧 Avoid sending out **meter readers**, printing and delivering of **bills**, financing **accounts receivables**, or paying for **disconnections/reconnections**
- 💧 Optimize **pumping schedules**, negotiate **better rates** with electricity companies and reduce unnecessary **network pressure**
- 💧 Rationing water? Turn off water to an area **without emptying pipes**

# Improve customer experience

- 💧 **Detailed consumption history** on your website or mobile App
- 💧 **Pay at any time**, for any amount, with any digital mean (mPesa, etc.)
- 💧 **Personalized alerts** (SMS, email or notification) in case of leak, over-consumption...
- 💧 **Automatic water shut-off** in case of large leak.
- 💧 Payments based on **accurate & automatic meter readings**



# Improve cash flow

- 💧 Set up rules for **closing water access**
- 💧 PAYGO (pre-payment): **zero account receivables**
- 💧 **15 days forward balance**



# Access new financing

- 💧 PAYGO means **money in the bank**
- 💧 Investors want to **reduce risk**
- 💧 **WSPs** can be attractive investment targets for SDG6 investors





2015  
Founded

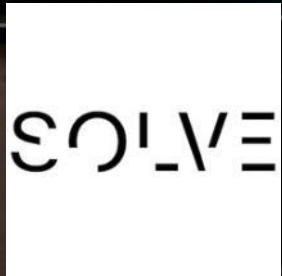
2016  
Prototype

2018  
Veolia purchases 10,000  
CTSuits for Niger



2019  
Burkina Faso  
Brazil  
Ecuador  
Kenya?







A person with long hair, wearing a brown top and blue jeans, and carrying a tan backpack is walking away from the camera on a city street. The street is lined with tall, modern buildings. On the left, a white van with 'PRODUMED' and 'RACAPUL' logos is visible. On the right, a black car and a silver car are parked. In the background, a building has a sign that reads 'FIESP CIESP SESI SENAI'. The sky is overcast.

# En route for innovation

Work with iW+ to help secure  
the financing you need to move  
to the next level